

## Light Opera Companies – Side-By-Side Comparison

	<b>Victorian Lyric Opera Company</b>	<b>Light Opera Company of Southern Maryland</b>	<b>Washington Savoyards</b>
Sponsor	F. Scott Fitzgerald Theatre Resident Company – non profit	Non profit	Non profit
Contact name and number	Blair Eig	Sondra Jarrett	Atlas Theatre, 202-399-7993 x119; President: Kathleen Mitchell 301-277-3786
# of members/participants/artists	Varies per production	Varies per production	Varies per production
# of events per year	3 (2 productions, 1 concert)	1 –2 productions	2 productions
Average audience per show	1,300 per production; approx 225 per show	100	Varies (less than 260)
<b>Administration</b>			
Board of Directors	Yes	Yes, 6	Yes, 6
Paid staff	No	No	No for administration, yes for performers, orchestra, stage crew, musical director
Volunteers	Yes	Yes	Yes
<b>Financial</b>			
Operating budget (range or estimate)	\$30,000 to \$40,000 per year	\$12, 000 - \$15,000 per production	\$150,000 - \$200,000 per year
<b>Sources of revenue:</b>			
Participation Fees	No	No	No – see above paid performers, crew, etc.
Grants	AHCMC	No	Yes – all private foundations
Contributions	Yes	No	Yes
Admission fees	\$16 - \$20 per ticket	\$20 per ticket	\$15-\$40 per ticket
In-kind donations	Yes – costumes and set materials	No	Varies
Sponsor - private	No	Individuals	Corporate, IBM, etc.
Sponsor - government	No	Arts Council, Calvert County Arts Council, State of Maryland	No
<b>Venue</b>			
Name of venue	F. Scott Fitzgerald Theatre; Also Wash DC Fringe Festival	St. Johns Catholic Life Center	Atlas Performing Arts Center, Sprenger Theatre
Facility capacity	446	230	262
Fee for use	\$180 to \$214 per hour; approx. \$12,000 per production	\$2,200 per production	Performance use of theatre = \$2,500 for 5 hours (includes house manager). Rehearsal rate = \$138 per hour
How far in advance can you reserve?	F. Scott Fitzgerald Theatre – 2.5 years; Fringe assigned 4 months in advance	1 year out	N/A

## Community Theatre – Side-By-Side Comparison

	Rockville Little Theatre	McLean Community Players	Bethesda Little Theatre
Sponsor	F. Scott Fitzgerald Theatre resident company - Non profit	City of McLean, VA	National Institute of Health Recreation & Welfare
Contact name and number	David Levin, 301-221-5434	George Farnsworth, 703-304-3176	Elaine Hughes, 301-589-0720
# of members/participants /artists	50 members	100 members	25 members
# of events per year	4 productions	4 productions	1 original musical revue, then a modified version taken to nursing homes, etc.
Average audience per show	200 at F. Scott Fitzgerald Theatre; 99 at Arts Barn	100-200 per show	100
<b>Administration</b>			
Board of Directors	Yes, 9 members	Yes, 21 members	Yes, 8 members
Paid staff	No	No	No
Volunteers	Yes	Yes	Yes, all volunteer org.
<b>Financial</b>			
Operating budget (range or estimate)	\$40,000 per year	\$100,000 per year	\$7,000 per year
<b>Sources of revenue:</b>			
Participation Fees	No	No	\$17 per year
Grants	No	Sometimes	No
Contributions	Yes	Yes	No
Admission fees	\$14 - \$16 per ticket	\$13 - \$19 per ticket	\$15 - \$18 per ticket
In-kind donations	No	\$5,000-\$10,000 annually	No
Sponsor - private	No	No	No
Sponsor - government	No	Yes, McLean, VA	NIH
<b>Venue</b>			
Name of venue	F. Scott Fitzgerald Theatre and Gaithersburg Arts Barn	McLean Alden Theatre	The Writer's Center (Since 9-11 and increased security, group has been unable to present at NIH)
Facility capacity	F. Scott Fitzgerald 446; Arts Barn 99	386	140
Fee for use	F. Scott Fitzgerald Resident Company fee – apx. \$10,000 per production; Arts barn, no fee for use, RLT pays for production, Arts Barn pays for advertising and profits are split	\$30 per hour Note: Theatre is funded one million dollars per year via special McLean tax, so rental rates are very low	\$3,000 - \$4,000 per production
How far in advance can you reserve?	Arts Barn 1 year out; F. Scott Fitzgerald 2.5 years out	1 year	1 year

## Community Theatre – Side-By-Side Comparison (page 2)

	Rockville Musical Theatre	The Keegan Theatre	
Sponsor	F. Scott Fitzgerald Theatre resident company – non-profit	Church Street Theatre resident company	
Contact name and number	Scott Richards	Mark A. Rhea, 703-892-0202	
# of members/participants/artists	50	Apx. 30 in company	
# of events per year	2 productions F. Scott Fitzgerald Theatre, 1 Arts Barn	11 productions, (6 presented on weekends, 4 on weekdays)	
Average audience per show	300 per show	Weekend 90 per show; weekday - 30 per show	
<b>Administration</b>			
Board of Directors	Yes	Yes	
Paid staff	No	Yes	
Volunteers	Yes	Yes	
<b>Financial</b>			
Operating budget (range or estimate)	\$35,000 - \$40,000 per year	\$180,000 - \$190,000 per year	
<b>Sources of revenue:</b>			
Participation Fees	No	No	
Grants	Arts and Humanities Council Montgomery County	Varies year to year, Arlington County and VA when there – now in DC	
Contributions	Yes	Yes	
Admission fees	\$16 - \$20 per ticket	\$25 - \$35 per ticket	
In-kind donations	Yes	Yes	
Sponsor - private	No	Yes	
Sponsor - government	Yes	No	
<b>Venue</b>			
Name of venue	F. Scott Fitzgerald Theatre	Church Street Theater (Resident company)	
Facility capacity	446	125	
Fee for use	\$17,000 per production	N/A	
How far in advance can you reserve?	F. Scott Fitzgerald Theatre 2.5 years, Arts Barn 1 year	Other groups – 6 month lead	

## Children's Theatre – Side-By-Side Comparison

	<b>Musical Theatre Center</b>	<b>Wildwood Summer Theatre</b>	
Sponsor			
Contact name and number	Tom Whittum, 301-251-5766	Dan Kelly, 240-396-4397	
# of members/participants/ artists	2,100 (mailing list)	80 cast, crew, orchestra, staff and board members	
# of events per year	40 ensemble performances, 5 productions, 1 Gala	1 production	
Average audience per show	375	250	
<b>Administration</b>			
Board of Directors	Yes, 16 member	Yes	
Paid staff	Yes, 7 plus contractors	No	
Volunteers	Yes	Yes (ages 14-25 only)	
<b>Financial</b>			
Operating budget (range or estimate)	1.1 million per year	\$25,000 per year	
<b>Sources of revenue:</b>			
Participation Fees	\$525 per production	\$50 per production	
Grants	Yes	Yes	
Contributions	Yes, corporate and private	Yes	
Admission fees	\$20 per ticket	\$10 - \$15 per ticket	
In-kind donations	None	Yes	
Sponsor - private	Some	Yes	
Sponsor - government	State of MD Arts and Humanities, Montgomery County, NEA	No	
<b>Venue</b>			
Name of venue	F. Scott Fitzgerald Theater, Olney Theatre Center, Round House	B-CC High School	
Facility capacity	F. Scott Fitzgerald Theatre 446, Olney 200, Round House 200	750	
Fee for use	\$10,000 - \$15,000 per production	\$16,000 per production	
How far in advance can you reserve?	F. Scott Fitzgerald Theatre - 2 years, Olney and Round House - 6 months	5 months	

## Children's Theatre – Side-By-Side Comparison (page 2)

	Home School theatre (HST) Cultural Arts	Alden Theatre Children's Production	
Sponsor	None	McLean Alden Theatre	
Contact name and number	Marilyn Mullan, 301-294-0520	Kathy Herr, 703-790-0123	
# of members/participants/ artists	425 members, 207 student participants	Varies	
# of events per year	5 productions ( 1 showcase, 4 public performances, 1 fundraiser)	1 production	
Average audience per show	450 - F. Scott Fitzgerald Theatre	Varies (386 capacity – not full)	
<b>Administration</b>			
Board of Directors	Yes	Yes	
Paid staff	2 full time paid staff, 1 full time volunteer	Yes, all leadership and technicians are paid	
Volunteers	100's every family is required to volunteer	Yes, ushers only	
<b>Financial</b>			
Operating budget (range or estimate)	\$220,000 per year	McLean Theatre has a one million dollar budget completely funded through a Theatre tax paid by all residents. Children's production receives \$10,000 for costs plus leadership from the Theatre's paid staff.	
<b>Sources of revenue:</b>			
Participation Fees	Tuition fee per year: \$225 for Dance, \$450 for Troupe	\$85 fee to participate	
Grants	\$11,000 Montgomery County Arts and Humanities Council	No	
Contributions	\$16,000; \$27,000 fundraising	No	
Admission fees	\$8 per ticket	\$8 - \$14 per ticket	
In-kind donations	No	No	
Sponsor - private	No	No	
Sponsor - government	No	McLean, VA	
<b>Venue</b>			
Name of venue	F. Scott Fitzgerald Theatre, Washington Christian Academy	Alden Theatre	
Facility capacity	F. Scott Fitzgerald Theatre 446 seats	386	
Fee for use	F. Scott Fitzgerald Theatre: \$225 per hour, approximately \$6,000 per week; Washington Christian Academy \$1,200 for 8 hours	Not applicable to own production; \$250 per hour charged to outside groups	
How far in advance can you reserve?	F. Scott Fitzgerald Theatre - 2.5 years out, Washington Christian Academy - 1 year out	6 months non-resident, 8 months resident	

## Orchestras – Side-By-Side Comparison

	National Philharmonic	Maryland Symphony Orchestra	Baltimore Symphony Orchestra
Sponsor			Non-profit
Contact name and number	Debra Birnbaum, 301-493-9283	Vicky Willman, 301-997-4000	Laura Farmer, 410-783-8024
# of members/participants/ artists	30-80 musicians - varies per performance	75 musicians per concert, 125- 130 musicians under contract	85 musicians per concert, 92 musicians under contract
# of events per year	12 concerts	15 concerts per year, 50 programs per year teaching music to all age groups	Meyerhoff - 90 concerts, Strathmore - 30 concerts
Average audience per show	1,500 plus	750-800 (size of hall is 1,100)	75% capacity - 1,800 at Meyerhoff, 1,500 at Strathmore
<b>Administration</b>			
Board of Directors	Yes, 25 members	Yes, 40 member	Yes, 36
Paid staff	Yes, 6	Yes. 6 full-time, 3 part-time	Yes. 60
Volunteers	Yes	Yes, 150	Yes, BSO associates - 20
<b>Financial</b>			
Operating budget (range or estimate)	2 million	1.2 million	23 million - Meyerhoff and Strathmore
<b>Sources of revenue</b>			
Participation Fees	No (paid musicians)	No (paid musicians)	No (paid musicians)
Grants	Yes - varies	Yes, Federal, State and County	Yes, Government, Foundation and Corporate
Contributions	Yes	No	Yes - individual donations
Admission fees	\$29 - \$79 per ticket	\$20 per ticket	\$6 - \$90 per ticket
In-kind donations	Varies	\$110,000	Yes
Sponsor - private	Yes	No	No (only via Grants)
Sponsor - government	Via Grants	Via Grants for concerts and operating	Via Grants
<b>Venue</b>			
Name of venue	Music Center at Strathmore	Maryland Theatre	Meyerhoff Hall, Strathmore
Facility capacity	1,982	1,100	2,400 Meyerhoff; 1,982 Strathmore
Fee for use	Fee information not available; Discounted for multiple uses	\$75,000 to \$80,000 per season; (July 1 - June 30)	Fee information not available
How far in advance can you reserve?	2 years for partners at Strathmore - 1 year for outside groups	1 year out	BSO calendar set at Meyerhoff - 1 year

## Community Concert Bands – Side-By-Side Comparison

	Rockville Concert Band	Montgomery Village Community Band	Greenbelt Concert Band
Sponsor	City of Rockville	Montgomery Village Foundation	City of Greenbelt
Contact name and number	Betty Wisda, 240-314-8681	Ed Kallas, 301-948-0110, ext. 338	David H. Clarke, 310-384-5674
# of members/participants/artists	75	71	45
# of events per year	15	15	8-10
Average audience per show	225	120	100
<b>Administration</b>			
Board of Directors	9	8	6
Paid staff	Director (stipend)	Director (stipend)	Conductor (stipend)
Volunteers	75	71	45
<b>Financial</b>			
Operating budget (range or estimate)	\$14,854	\$6,300	\$5,600
<b>Sources of revenue:</b>			
Participation Fees	\$50 per person	\$20 per person	No fee
Grants	Yes – (applied for)	No	No
Contributions	Yes – (donations at door)	No	\$1,000
Admission fees	No	No	No
In-kind donations	No	No	No
Sponsor - private	No	Montgomery Village Foundation's Operating Budget	No
Sponsor - government	City of Rockville Operating Budget	No	City of Greenbelt Operating Budget
<b>Venue</b>			
Name of venue	F. Scott Fitzgerald Theatre	Montgomery Village Foundation Lawn Theatre, Lake Marion Community Center, and various venues around the region	Greenbelt Community Center: Multi-Purpose Room
Facility capacity	446	250, 400	200
Fee for use	\$2,400 per year	No	No
How far in advance can you reserve?	2.5 years out	1 year out	1 year out

## Ballets – Side-By-Side Comparison

	Rockville Civic Ballet	American Dance Institute	Metropolitan Ballet Theatre
Sponsor	City of Rockville	Non-profit	Non-profit
Contact name and number	Betty Wisda, 240-314-8681	Pamela Bjerknes, 301-984-3003	Brenda Lipowsky, 301-762-1757
# of members/participants/ artists	75	varies	100
# of events per year	10	10-12	10
Average audience per show	325	140	250
<b>Administration</b>			
Board of Directors	no	6	15
Paid staff	Director (stipend), Set Designer (stipend)	8 Administrative staff	4 Administrative staff
Volunteers	100	varies	100
<b>Financial</b>			
Operating budget (range or estimate)	\$21,234	\$2,000,000	\$420,208
<b>Sources of revenue</b>			
Participation Fees	No	No	N/A
Grants	No	Yes	Yes
Contributions	No	Yes	Yes
Admission fees	\$10 - \$14 per ticket	\$18 - \$20 per ticket	\$20 - \$18 per ticket
In-kind donations	No	Yes	Yes
Sponsor - private	No	Yes	Yes
Sponsor - government	Yes	No	No
<b>Venue</b>			
Name of venue	F. Scott Fitzgerald Theatre	American Dance Institute Theatre	Parilla Arts Center at Montgomery College
Facility capacity	446	140	500
Fee for use	\$6,200 per year	Determined by Event	Determined by Rental Fees of Montgomery College
How far in advance can you reserve?	2.5 years out	Minimum 6 weeks out	1 year out



## Community Choruses – Side-By-Side Comparison

	Rockville Chorus	Gaithersburg Chorus	Frederick Children's Chorus
Sponsor	City of Rockville	City of Gaithersburg	None
Contact name and number	Julie Farrell, 240-314-8682	Nansie Wilde, 301-528-6300	Officemanager@fredcc.org
# of members/participants/ artists	80	120	150
# of events per year	2	2	2
Average audience per show	225	500	700
<b>Administration</b>			
Board of Directors	Yes	No	Yes
Paid staff	Yes, Director stipend, Accompanist stipend	Yes, Director stipend, Accompanist stipend	Yes
Volunteers	Members volunteer	Members volunteer	Parents required to volunteer
<b>Financial</b>			
Operating budget (range or estimate)	\$11,652	\$15,160	\$30,000
<b>Sources of revenue</b>			
Participation Fees	\$50 each	\$50 each	\$350 each
Grants	No	No	No
Contributions	(Go to chorus treasury)	\$700	N/A
Admission fees	No	No	\$12 per ticket
In-kind donations	No	No	Free performance space from church
Sponsor - private	No	No	No
Sponsor - government	Yes	Yes	No
<b>Venue</b>			
Name of venue	F. Scott Fitzgerald Theatre	Gaithersburg High School	Oakdale High School and Weinberg Center
Facility capacity	450	1000	Oakdale High School - 693, Weinberg Center – apx. 1,100
Fee for use	\$800 per year	\$2,400 per year	\$1,000 per year
How far in advance can you reserve?	2.5 years out	3-6 months out	6 months out

## Youth Orchestras – Side-By-Side Comparison

	Rockville Regional Youth Orchestra	Potomac Valley Youth Orchestra	Baltimore Youth Orchestra
Sponsor	City of Rockville	Independent	Loyola College
Contact name and number	Julie Farrell, 240-314-8682	Jen Mitchell mcmitchell@starpower.net	410-617-1524
# of members/participants/artists	35-45	250	65
# of events per year	2	5 major, plus small recitals	4
Average audience per show	170	400	N/A
<b>Administration</b>			
Board of Directors	No	Yes (Volunteer Board)	Yes
Paid staff	Director (stipend)	Yes, 7	Yes
Volunteers	Parents	Parents	Yes - students
<b>Financial</b>			
Operating budget (range or estimate)	\$12,745	\$70, 000	\$250,000
<b>Sources of revenue</b>			
Participation Fees	\$250 per resident/per year, \$320 per non-resident/per year	\$300 - \$350	\$510 per year
Grants	No	No	No
Contributions	No	Yes	\$93,000
Admission fees	\$5 suggested donation	\$2.50 - \$8 per ticket	\$10 per ticket, \$25,000 yearly total
In-kind donations	No	Parent time	No
Sponsor - private	No	No	Yes
Sponsor - government	Yes	No	\$135,000
<b>Venue</b>			
Name of venue	F. Scott Fitzgerald Theatre	F. Scott Fitzgerald Theatre	Meyerhoff Theater (partners w/ BSO), Masonic Temple
Facility capacity	446	Apx. 450	N/A
Fee for use	\$1,000 per year	\$9,500 per year	N/A
How far in advance can you reserve?	2.5 years out	15 months	N/A

# Local Performing Arts Theatres – Side-By-Side

Attach A

	F. Scott Fitzgerald Theatre	Olney Theatre Center	BlackRock Center for the Arts	Round House Theatre (Bethesda)
Sponsor	City of Rockville	Not-for-profit		Non-profit
Contact name and number	240-314-8663	Joe Rossi, 301-924-4485	Charlotte Sommers, 301-528-2260	Amy Selco, 240-644-1099
# of members/participants/ artists		8,0000 subscribers	300 members	3,000 subscribers
# of events per year	134-140 performances per year	9 productions - apx. 320 performances in the 3 theatre spaces; Plus - out reach programs, school performances	35 performances per year, plus classes and gallery exhibits	5 productions = 126 shows produced and one production of 6 shows brought in
Average audience per show	36,000 audience members over year	Varies - but over 80% capacity at all times	180 average size; 6,500 audience members over a year	32,000 tickets sold in one year = average of 250 per show
<b>Administration</b>				
Board of Directors	No	Yes, 32 members	Yes, 19 members	Yes, 22 members plus 29 advisory board
Paid staff	Yes, Civic Center 9.5 FT, apx. pool of 30 part-time (custodial, theatre techs, box office, event social host)	Yes, apx. 30	Yes, 12 full-time; 15 part-time	Yes, 23 (Bethesda, Silver Spring and Education Center)
Volunteers	Yes	Yes	Yes	Yes
<b>Financial</b>				
Operating budget (range or estimate)	Apx. \$600,000	Over 4 million	1.2 million	3 million for Bethesda theatre, SS black box and education center
<b>Sources of revenue:</b>				
Participation Fees	No	NA	N/A for Theatre	Education Center only \$150 - \$300 tuition
Grants	No	Yes	Yes	Yes, Montgomery County, Maryland State Arts Council, NEA, AHMC
Contributions	No	Yes	Yes	Yes
Admission fees	\$5 - \$40 per ticket	\$26 - \$49 per ticket	\$12 - \$45 per ticket	\$10 - \$55 per ticket
In-kind donations	No			Yes
Sponsor - private	No	Yes	Yes	Yes, Corporate and Individual
Sponsor - government	Yes - City of Rockville facility	Via Grants	Montgomery County lease and facility maintenance	Yes, Montgomery County Gov. and MD State

## Local Performing Arts Theatres – Side-By-Side (continued)

Attach A

	<b>F. Scott Fitzgerald Theatre</b>	<b>Olney Theatre Center</b>	<b>BlackRock Center for the Arts</b>	<b>Round House Theatre (Bethesda)</b>
<b>Venue</b>				
Facility capacity	446 Theatre, 200 in Social Hall	New theatre - 429, Old theatre - 440, Lab/black box - 200	209 in Theatre, 200 in Studio Lab	399
Fee for use	Fees range \$114 - \$378 per hour with 4 hour minimum for outside organizations	New - not rented out, Old \$2,100 daily, Lab \$1,575 daily	\$300 per hour, 4 hour minimum	Fee information not available—Other outside organizations i.e., Non profit =\$250 hour; General = \$350 hour
How far in advance can you reserve?	2.5 years out for resident companies and City-sponsored groups. Outside groups, 1 year out.	Outside groups - up to 1 year out	1 year out	9 months max. to outside renters. (Note 80-100 outside rentals per year with one organization using space every Sunday)